

HESHAM MOHAMED BAYOUMI MOHAMED



CONTACT

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📍 Arab Republic of Egypt / Al-Rehab City

LATEST ACADEMIC QUALIFICATIONS

- Diploma in Leadership in Business Administration / Egyptian Cabinet of Ministers
- Professional Master's Degree in Total Quality Management (TQM) / England
- Professional Doctorate in Integrated Management Systems / England

PRACTICAL SKILLS

- Total Quality Management
- Data Analysis and Strategic Planning
- Team Leadership and Business Development
- Time Management and Organization
- Modern Project Management Techniques



PROFILE

An expert in management systems and total quality management with over 30 years of professional experience in corporate and organizational development. Specialized in providing management consulting and elevating institutional performance. Possess advanced skills in leadership, strategic planning, and working with multidisciplinary teams to achieve goals.



WORK EXPERIENCE

From 2021 to Present

- Founder of the International Business Development Association (IBDA)
- Chairman of the Board of IBDA
- Management Systems and Business Development Consultant
- General Manager at GORZO Integrated Solutions Company
- Consultant at the International Organization for Development and Human Rights

Key Previous Professional Experience

General Manager of Quality / Management Representative

- Makarem Group
- 1990 - 2010

General Manager of Total Quality Management

- The Engineering Company
- 2010 - 2012

General Manager

- Egypt International for Industry and Agricultural Development
- 2012 - 2014

Administrative and Financial Manager

- Lotus Paper Industry
- 2014 - 2016

Consultant in Total Quality Systems

- Millennium Consultancy and Integrated Solutions
- 2016 - 2020

Consultant in Integrated Management Systems

- OSS Middle East
- 2020 - 2022

PERSONAL SKILLS

- Leadership and Negotiation Skills
- Flexibility and Adaptability to Challenges
- Creative Thinking and Problem Solving
- Effective Communication Skills
- Teamwork and Team Motivation

LANGUAGES

- Arabic
- English

PERSONAL INFORMATION

- **Date of Birth:** 06/05/1967
- **Nationality:** Egyptian
- **Religion:** Muslim
- **Fame name:** Dr. Hesham El-Gazzar



KEY JOB RESPONSIBILITIES

- Developing modern scientific methods in managing organizations and companies.
- Evaluating organizations, restructuring workflows and organizational structures, and working on their development.
- Enhancing essential functional skills and administrative and technical competencies for organizations, companies, and individuals.
- Evaluating administratively and technically troubled companies and providing integrated solutions tailored to the scale and nature of problems and field of work.
- Achieving your strategic objectives for excellence and competitiveness in local and international markets through obtaining various ISO certifications.
- Opening new markets locally and internationally.
- Initiating and expanding export operations, leveraging export support benefits.
- Building an excellent reputation for your brand.
- Increasing the number and trust of your customers and improving business relationships.
- Enhancing work quality and strengthening market positioning.



KEY TRAINING COURSES

- Lead Auditor for Quality Management System ISO 9001 - 2015
- Lead Auditor for Environmental Management System ISO 14001 - 2015
- Lead Auditor for Occupational Health and Safety Management System ISO 45001 - 2018
- Lead Auditor for Food Safety Management System ISO 22000 - 2018
- Internal Auditor Leadership for Quality Audits
- Basics and Requirements of Food Safety Systems per FSSC - 22000
- Basics and Applications of Internal Quality Audits
- Quality Assurance / Document and Data Control
- Effective Leadership Skills
- Negotiation and Public Relations Skills
- Export Programs / Duties and Skills of Export General Managers



CONSULTANCY EXPERIENCE

- Tiba International Garments – ISO 9001 Consultant
- Ashram Print Garments – ISO 9001 Consultant
- Egypt Modern Anodizing – ISO 9001 Consultant
- Sphinx Clothing Company – ISO 9001 Consultant
- United Clothing Company – ISO 9001 Consultant
- International Textile Company – ISO 9001 Consultant
- Ashram Company – ISO 9001 Consultant
- New City Glass – ISO 22000 Consultant
- Farm Cheese – ISO 22000 Consultant
- Kafr El-Sheikh Rice Mill – ISO 22000 Consultant
- General Agricultural Supplies Company – ISO 22000 Consultant
- Al-Quds Plastics – FSSC 22000 Consultant
- Alexandria Petroleum Company – ISO 9001, ISO 14001 & ISO 45001 Consultant

- Golden Farm for Agricultural Products – ISO 9001, ISO 14001, ISO 45001 & ISO 22000 Consultant
- Royal Farm for Vegetables and Fruits – ISO 9001 Consultant
- Ladco Import and Export – Export Consultant
- Farm Supply Company – ISO 9001 Consultant
- Delta Industries – ISO 14001 Consultant
- Green Farm – ISO 45001 Consultant
- Al-Amin Dairy – ISO 22000 Consultant
- Nile Packaging – FSSC 22000 Consultant
- Al-Waha Plastics – ISO 9001 Consultant
- Green Agriculture Company – ISO 14001 Consultant
- Fresh Produce – ISO 45001 Consultant
- Nile Fish Company – ISO 22000 Consultant
- Delta Plastics – ISO 9001 Consultant
- International Food Company – ISO 14001 Consultant



PROFESSIONAL MEMBERSHIPS

- Advisory member in several specialized organizations for total quality management and business development
- Advisory member in the International Organization for Development and Human Rights
- Member of the Quality Experts Group

FOR MORE INFORMATION ABOUT THE INTERNATIONAL BUSINESS DEVELOPMENT ASSOCIATION (IBDA), VISIT THE WEBSITE THROUGH THE QR CODE BELOW.

